

Message Text

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PAGE 01 TOKYO 02323 240449Z

17

ACTION EA-10

INFO OCT-01 ISO-00 EB-07 /018 W
----- 017283

R 240402Z FEB 75
FM AMEMBASSY TOKYO
TO USDOC WASHDC
INFO SECSTATE WASHDC 8180

UNCLAS TOKYO 2323

FOR OIM/WELCH

E.O. 11652: N/A

TAGS: BEXP, JA

SUBJECT: TC MAY ANALYTICAL INSTRUMENTS SHOW

REF: (A) USDOC 18612, (B) USDOC 0737, (C) TOKYO 1079, (D) USDOC 2513

1. REFTEL (A): HONEYWELL, VARIAN, AND LABORATORY DATA
CONTROL DECLINE PARTICIPATION SUBJECT SHOW. G.D. SEARLE
FAR EAST STILL DISCUSSING, WILL DECIDE WEEK OF FEB 24.

REFTEL (B): CENTRAL SCIENTIFIC/FISHER SCIENTIFIC DECLINES
PARTICIPATION SUBJECT SHOW. MARUBENI ELECTRONICS/ELSYTEC
AND RITN CO/CLIMET IND CONSIDERING PARTICIPATION, WILL DECIDE
THIS MONTH.

3. REFTEL (B) PARA FOUR, (C), (D) PARA TWO: K.K. EWIG SHOKAI,
HAS DECIDED PARTICIPATE SUBJECT SHOW AS MULTI-ACCOUNT
AGENT REPRESENTING THREE PRINCIPALS: (1) SEPARATION GROUP,
(2) GALILEO (TEKNIS), AND (3) WESTINGHOUSE ELECTRIC CORP,
N.Y. EWIG REC'D APPROVAL TO EXHIBIT WESTINGHOUSE
HOLLOW CATHODE LAMP AND ELECTROLODELESS DISCHARGE
LAMP, FROM ROBERT W. WU, MGR, FAR EAST REGION,
ELECTRONICS COMPONENT AND MATERIALS, WESTINGHOUSE
JAPAN. OTM CONTRIBUTION/DOCUMENTS TO BE SUBMITTED TC.

4. SAME EWIG SHOKAI ADVISES TC THAT HUNTER ASSOCIATES
LABORATORY, INC, FAIRFAX, VA, ALREADY SUBMITTED
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APPLICATION TO OIM. CONFIRM.

5. REFTEL (D) PARA ONE: H. HIRAI, MOGI IND CO REPLIED TO
PRINCIPAL BY TELEX FEB 14 AS FOLLOWS: (A) WILL EXHIBIT
FROM LOCAL STOCK, (B), UNNECESSARY PRINCIPAL TO SHIP
ADDITIONAL PRODUCT UNLESS BETHLEHEM HAS NEW ITEM, AND
(C) MOGI WILL ASSIST WITH PERSONNEL AT EXHIBIT.
HODGSON

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NNN

Message Attributes

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